

# InishTech Customer Story

**Customer:**  
Capture  
Components

**Location:**  
San Juan  
Capistrano, CA

**Products:**  
*ccScan*

**Executive:**  
Clark Fegraus,  
CTO

**Profile:**  
Capture Components is an exciting cloud computing start-up that brings document capture to the Cloud. Their flagship ccScan product enables users to quickly and easily scan documents directly and automatically to a variety of cloud providers, thereby facilitating huge cost savings for organizations in their cloud transition.



## Background

Capture Components brings document capture to the Cloud with ccScan. ccScan saves users significant time by scanning documents directly to a growing list of cloud providers including SharePoint Online, Box, Google Docs, Scribd, Docstoc, Amazon S3, and Windows Azure, using advanced scanning techniques such as automated naming of documents and folders using barcodes and macros. ccScan also has powerful ad hoc importing and bulk importing features where tens to thousands of documents can be uploaded in one step with wildcard specifications. Capture Components CTO **Clark Fegraus** takes up the story.

## Requirement

"Our major challenge was in finding bullet-proof licensing, copy protection and safeguarding of our IP / code as we brought our technology to market. We have some proprietary technology features within ccScan which we believe are cutting edge. These features required protection from reverse engineering and illegal use. We also required proper licensing for ccScan."

## Solution

"We reviewed a number of products ranging from obfuscators to pure encryption solutions, but these only provided part of the solution and many were lacking, with known cracks on the internet. Several did not handle both licensing and protection and some were prohibitively expensive. We found Software Potential from InishTech and tried it. It worked fast and included licensing. Copy protection was also under our control through the feature license capability.

We decided to protect only those parts of code which were proprietary or which involved any encryption of customer data in the Cloud provider portion. At the same time we modified the code to do license activation."

## Benefits

"The InishTech service enables us to protect our IP and our customer data. It also gives us copy protection, licensing and software activation. Additionally, we can offer managed trials. The licensing functionality is convenient and even can be done manually. And every customer gets a unique activation key so we know when they activate.

InishTech has put together a great product in Software Potential. Their support is great and they have been very helpful meeting our business needs as a start-up and as a growing company."